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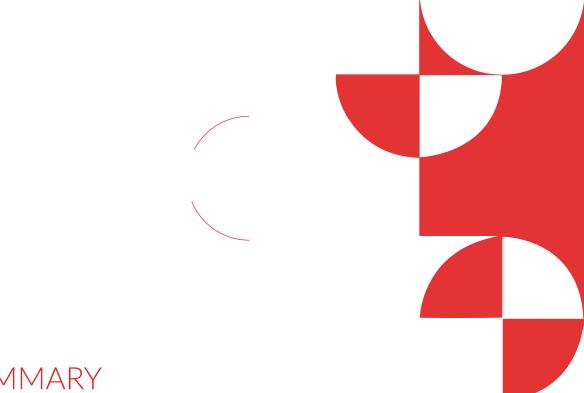
# SOCIAL & ENVIRONMENTAL RESPONSIBILITY

2017















A company in transformation





A collective ambition; The 2017 CSR Challenge

10

CSR strategy; Dialogue with stakeholders and materiality analysis



A responsible company; **Challenges and results** 



CSR dashboard





# SOCIAL AND ENVIRONMENTAL RESPONSIBILITY PASCAL LEROY, CEO

For the second year in a row, Vermeg has worked proactively to build and sustain a responsible company. Whilst 2016 demonstrated our collective ambition to engage all our staff in escalating initiatives to the very top of the company – with the Empowered by Vermeg program – 2017 centered on making the CSR policy fundamental to the success of our transformation, as we move to become the leading software company for Europe's financial institutions.

The Vermeg Group's CSR commitment, which has been embedded in the company's DNA since it was founded by Badreddine Ouali and maintained by our staff, now encompasses all its stakeholders, including the staff, financial community, clients, suppliers, institutions and nongovernmental organizations (NGOs), as well as local bodies.

Drawing on the results of the materiality analysis studies conducted with the Group's leaders, the 2017 report demonstrates that Vermeg is committed to a sustainable CSR initiative with measurable results and action plans: *Together* with its staff, who have implemented its main thrusts, and *Fully* with the Board, which fully recognizes all its responsibilities to stak ceholders.

The 2017 report is inspired by the reference framework published by the International Integrated Reporting Council (IIRC). It describes the mechanisms by which the Vermeg Group's financial and extra-financial performance, governance and prospects in its ecosystem contribute to value creation in the short, medium and long term.

As you will see, being a responsible company is central to our human adventure and our values - Committed, Ingenious, Authentic. I know that meeting our CSR commitments will make us a leader in Europe, recognized for what we do and how we do it.

Pascal Leroy, CEO



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# A COMPANY IN TRANSFORMATION

Vermeg works to design and develop IT solutions enabling its corporate clients to bring their own clients the best possible services for the best possible prices.

Our clients are management companies, private banks, life and non-life insurance companies, securities custodians and central banks. We are committed to delivering our clients' strategic projects on time and on budget whilst providing comprehensive support. What sets us apart is primarily our business expertise, but we also have a different mentality centered on building quality relationships, not just partnerships, with the humanity and humility that inspires confidence and trust.

In July 2017, the Board decided to launch an ambitious transformation program -Beyond - to increase and sustain the Group's operational performance and also enable the integration of new companies that will expand our product range in the future.

Using a management model based on joint development, in the second half of 2017 the Group's leaders decided to launch transformation initiatives in  $\bf{6}$  areas to move towards an IT solution publishing model:

### AREA 1 Creating new roles within the company

To embody and deliver the essential functions of a software company:

- Creation of the Product Manager position: responsible for the product strategy of an IT solution (e.g. Soliam for Private Banking and Asset Management clients), the Product Manager ensures that the offering is competitive in its market; s/he guarantees that the development of standard product versions meet and even anticipate clients' needs
- Creation of the role of Chief Technology Officer: responsible for the Group's technological strategy, s/he ensures that the product development tools and methods are standardized in the Group and address clients' technological transformation challenges.

These new positions, which were filled in September 2017, sustain the Group's transformation towards a publisher model by proposing a range of relevant, innovative, developed and updated products with standard versions ready to be integrated by the Group or its industrial partners.

Over the second half of 2017, the Group's Executive Committee decided to bring efforts to develop the Palmyra framework and Digital Financial Services using the Palmyra tool together within Vermeg Tech. Vermeg has very high ambitions in this area. That is reflected in the major commitment - 30,000 days over 3 years - to Palmyra.

### AREA 2 Implementing a Total Quality project

The appointment of a Chief Quality Officer in September 2017 has made it possible to center the management of product quality and integration projects for Group clients on two key initiatives

- Managing the project portfolio in the Group's business lines, with bimonthly reviews of the risks of implementing client projects
- Managing the quality of IT developments with test plans carried out very regularly by the project teams, under the Chief Technology Officer's supervision.

### AREA 3 Transforming Human Resources

Given the significant support required by the teams, all the company's leaders recognized the need for a HR structure on all the Group's operational sites, providing all the necessary functions (Career Management, Training, Administration, etc.) to further increase occupational wellbeing and offer all the staff personal development opportunities. In September 2017, a Group Human Resources Director was appointed to implement this new structure supporting the Group's internal and external growth.

### AREA 4 Launching a new business dynamic with a strong brand

The Group's leaders recognized the need to better communicate Vermeg's ambition to move into the financial institutions market and increase the effectiveness of the Group's business organization. In September 2017, they agreed on a new brand signature, Software Solutions for Banking & Insurance, definitively clarifying the strategic ambition to be an IT solution publisher.

A new business organization was launched with clearer roles and responsibilities for the essential positions to increase the effectiveness of the Group's business initiatives (regional management, client accounts, market segments, strategic and operational marketing, etc.), reinforced by the appointment of a Chief Sales Officer with a cross-functional role over all the business lines.

The Group's Executive Committee also decided to develop all the Group's activities in Spain and Latin America, leading to the creation of the affiliate in Madrid in 2017.

### AREA 5 Disseminating a publisher culture within the Group

To support all our staff in Vermeg's transformation towards a publisher model, in September 2017 the Group's leaders took steps to train them in publishing business lines. These initiatives aim to develop new reflexes meeting clients' expectations of their turnkey IT solution suppliers.

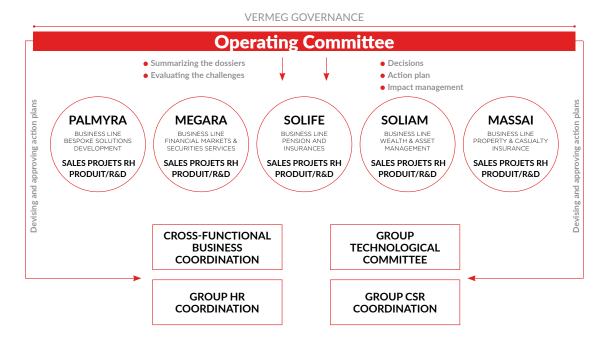
### AREA 6 Implementing a new governance

underpinning the Group's transformation towards a more publisher model. Facilitating the convergence of practices between business lines, the Group's new governance should enable the coordination and management of all transformation initiatives.

The Group's new governance naturally incorporates the coordination and management of CSR initiatives, in continuation of the collective dynamic launched in 2016. The Group's Executive Committee sees the implementation of responsible initiatives as essential to the Group's successful transformation, with the aim of measuring concrete annual results and progress.

### **BEYOND TRANSFORMATION PROGRAM**

New Governance of the Vermeg Group

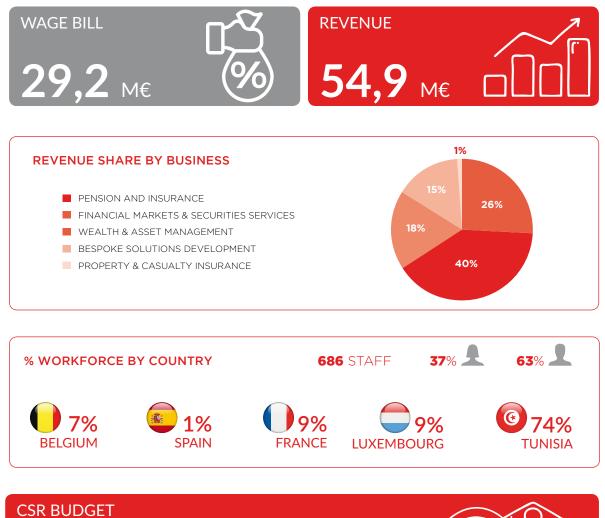


In addition to this governance, and to measure the performance of its CSR initiative and target improvements, the Group has obtained certification services from EcoVadis since 2012, which is one of the main collaborative platforms assessing the sustainable development performance of suppliers to global supply chains.

For the second year in a row, Vermeg obtained from Ecovadis a score greater than 46/100 in 2017 and received the Silver Trophy. That result puts the Group in the top 30% of companies rated by EcoVadis around the world.

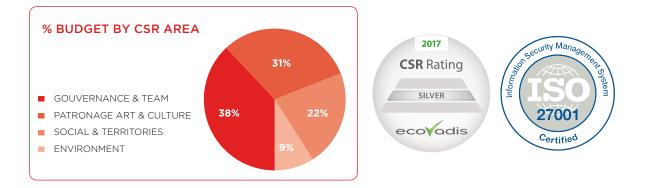


## **2017 KEY DATES AND FIGURES**













# A COLLECTIVE AMBITION 2017 CSR CHALLENGE

### **VERMEG, A HUMAN ADVENTURE**

From the outset, Badreddine Ouali, the Chairman and Founder, involved the company and its staff in initiatives to benefit wider society: actions for economic development by founding Réseau Entreprendre in Tunisia, support for the social and solidarity economy improving the lives of disabled and disadvantaged children, patronage to help young artists... Vermeg is driven by the ambition to be an exemplary company, a different human adventure, recognized for the quality and dedication of its teams working for all stakeholders.

In January 2017, Pascal Leroy, the Group's CEO since December 2015 and a director recognized for his leadership and team spirit, launched a CSR Challenge within the Empowered By Vermeg Program, enabling every member of the company to submit CSR proposals. A collaborative platform was created to allow all our staff, at all hierarchical levels, to put forward ideas and vote to launch the proposals posted on the platform. Vermeg's Executive Committee has pledged to implement the CSR initiatives that receive the most votes.

Few companies consult all their staff to develop a framework structuring their CSR initiative. Generally defined by the CSR manager on the Group's Board, often staff are only asked to participate in the implementation of annual plans.

Pascal Leroy and Myriam Sanhaji, the Vermeg Group's CSR Manager, have deliberately chosen to ask the staff for their views and ensure that they want to follow the path taken by the company founder Badreddine Ouali.

### AN INDIVIDUAL AND COLLECTIVE AMBITION TO BECOME AN EXEMPLARY COMPANY

The CSR Challenge attracted the interest of over 300 members of the Group, who proposed over 60 CSR initiatives.

Having the staff vote for the best proposals and analyzing all the suggestions compiled on the platform made it possible to identify **3 Areas** for the Group's CSR policy:

## CARBON NEUTRAL TARGET

- New transport policy: car, plane, cycle, etc.
- Development of videoconferencing, teleworking, etc.
- Converting buildings and server rooms
- Offsetting CO2 emissions by tree planting

# EQUAL OPPORTUNITIES

- Support for education
- Reducing regional inequalities
- Non-discrimination Diversity
- Occupational wellbeing







- Support for talent at Vermeg
- Grants for young artists
- Artistic and cultural patronage emphasizing socially conscious activities and events



The Vermeg Group's Executive Committee has pledged to make this strategic framework developed with all our staff the cornerstone of the company's CSR initiatives.





# CSR STRATEGY

### OUR DIALOGUE WITH STAKEHOLDERS

It is essential that Vermeg listens at all times to its stakeholders in France, Belgium, Luxembourg and Tunisia - clients, staff, suppliers, public authorities, regulators, students, charities, investors, financial backers, etc. - in order to understand their expectations, how they view our company and the road that they want to see us take. This interaction enables Vermeg to identify the main risks and opportunities, adapt its approach and improve its performance.

It is by listening that Vermeg intends to create the conditions for responsible, sustainable and shared economic development with its stakeholders.

	Our mission	Forms of dialogue
Clients	Support decision-makers to develop the best solutions for their clients, build trust and contribute to sustainable growth.	Vermeg evaluates the quality of all its services. Having the business line leaders manage the service portfolio on our clients' premises enables regular monitoring of the quality of service. Vermeg emphasizes ethnical values that underpin its commitment to fair business practices and pays particular attention to protecting the data shared by its clients (ISO 27001 certification).
Staff	Raise leaders, constantly develop staff skills, and encourage an open and flexible working environment.	The evaluation culture enhances the dialogue with our staff, particularly since the implementation of a manager training program monitoring all the staff development platforms by Vermeg Academy. The success of the Empowered By Vermeg program demonstrates Vermeg's ambition to develop occupational wellbeing at all times. Finally, when a staff member resigns, Vermeg records their reasons for leaving to understand if they are linked to the company and can be resolved.

Society	Play a role in the region's vitality by contributing to public debate and education.	Vermeg is involved in several associations and think tanks and contributes «intellectually» to public debate in line with its industry expertise and knowledge. The contribution to society also involves the many partnerships developed with schools and universities, including working for the disadvantaged, to promote new management methods centering on social and environmental responsibility.
Authorities	Maintain open and transparent relations with regulators and participate in professional bodies.	The company founder and directors are asked by the Tunisian government and economic organizations to contribute to thinking on development projects, structures and legislation.
Investors	Meet the expectations of financial backers who are increasingly seeking responsible investments.	Vermeg welcomes outside investors but also identifies its shareholders' CSR expectations through its Board of Directors.

### **MATERIALITY ANALYSIS**

The materiality analysis involves identifying and ranking the various objectives inherent in our economic, social or societal responsibility. The resulting matrix represents the subjects' level of «materiality» in line with:

- Their importance for our stakeholders on the vertical axis.
- Their importance for Vermeg's leaders on the horizontal axis.

Resulting from a working group led by Myriam Sahnaji, Global CSR Manager, the analysis has been refined to reflect Vermeg's level of maturity on each identified objective. With the aim of measuring the concrete results of all initiatives, each objective is given a level of attainment reflecting current practices in all divisions and countries in which the company operated in 2017:

- No action in place to meet the objective.
- Some isolated actions, but performance is not measured.
- Several actions in place, with performance measured.
- Actions in place that are fully anchored in the company's governance at all management levels (structured action plans with performance management targets and indicators).
- Structured action plans with performance details communicated to stakeholders.

Some twenty Vermeg leaders, managers and staff representatives were involved in developing the «materiality matrix» through several workshops over the second half of 2017, with the aim of promoting responsible company management and innovation.

The materiality analysis has enabled us to identify **7 challenges** for Vermeg, structured around a total of **13 targets** clearly defined:

### 1 Incorporating CSR into the company's governance to meet the objectives

- Implement CSR governance at all management levels.
- <sup>2</sup> Define a code of ethics followed by all company staff.
- Provide optimal protection for staff in the various countries where Vermeg operates.

### 2 Minimizing our environmental impact

Implement an effective policy to save energy, the climate and natural resources.

### 3 Internal Social Responsibility making us a leading employer

- Provide excellent working conditions.
- <sup>6</sup> Propose attractive positions facilitating the development of staff skills.
- 🕖 Maintain non-discrimination at all levels of the company and encourage diversity.
- <sup>8</sup> Ensure the fair distribution of value creation.

### 4 Equality in the regions

Ontribute to wealth development in the regions.

Ocontribute to education in the regions.

### **5** Doing software editor business responsibly

 $^{
m II}$  Eco-social design of solutions proposed to clients, with the emphasis on fair practice and data protection.

### 6 Sustainable and ethical procurement

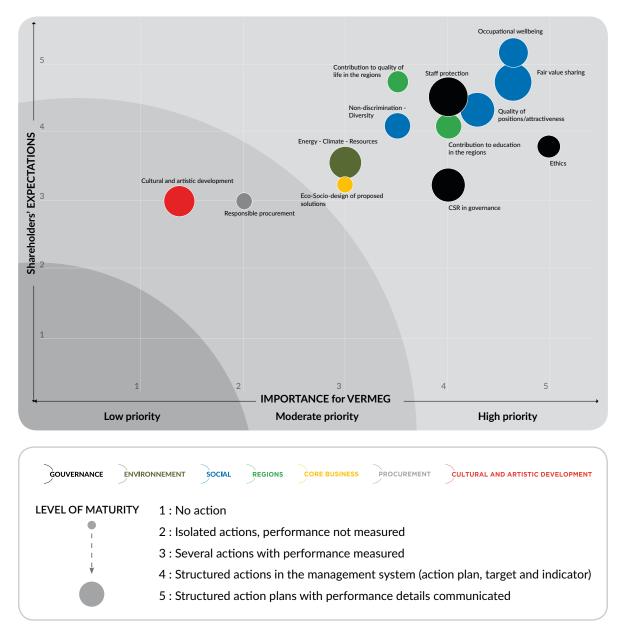
<sup>12</sup> Follow a responsible procurement policy inhouse and with suppliers.

### 7 Cultural and artistic development

<sup>13</sup> Support outside artists and cultural events through patronage, as well as promote artistic talents within the company.

# 2017 MATERIALITY MATRIX

Objectives for the Vermeg Group



This materiality matrix, underpinned by the collective ambition reiterated by our staff during the CSR Challenge in the first half of 2017, has become the backbone of Vermeg's CSR policy.

Vermeg will adapt its CSR strategy and extra-financial communication to the objectives' level of materiality in the year ahead. In particular, the leaders want to update the materiality matrix by surveying external stakeholders in the future.

To monitor its CSR commitment, in 2017 Vermeg defined a dashboard with indicators enabling it to measure the progress made in three aspects of its CSR strategy. The table presented at the end of this report will be updated annually with the maturity acquired in that area.



# THE DIMENSIONS OF VERMEG'S CSR STRATEGY

The 3 Area of the CSR Challenge result from the staff vote

The 7 challenges underpinning these dimensions involve all the stakeholders, internal and external

The most urgent 13 Targets underpinning these challenges resulting from the materiality analysis

### CSR goals for 2020

On the basis of the approved strategy and calculated indicators, the Executive Committee has set quantified goals by challange, to get the «Gold» Ecovadis certification.

These goals include:

Challenge 1	The CSR budget around 1% of revenue	
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- Challenge 2 Carbon intensity, emissions set against revenue, fall 8%
- Challenge 3 The percentage of women amongst the managers and directors rises to 25%
- Challenge 4 The number of man-days, in the framework of contribution to the regions, reaches 0,5 day a year per employee
- Challenge 5 The implementation of an Environmental Management System (EMS), which promotes the integration of the different requirements of ISO 14001 (Environment), ISO 9001 (Quality), ISO 45001 (Health / Safety) within the management system Global Vermeg.
- Challenge 6 The proportion of solidarity purchases reaches 15% of global purchases
- Challenge 7 The budget dedicated to cultural and artistic patronage is maintained around 30% of the global CSR budget





# THE CHALLENGES AND MEASURABLE RESULTS FOR VERMEG AS A RESPONSIBLE COMPANY

FULLY INCORPORATING CSR MANAGEMENT INTO COMPANY GOVERNANCE

CHALLENGE 1

Vermeg, which was founded in Tunisia in 1993, is a European company with a presence in France, Belgium, Luxembourg, Netherlands and Spain. It launched its activities in Latin America, Mexico and Brazil in 2017. Our international expansion aims to support our clients in their growth projects, increase the Group's synergies and investment capacities, and bring all our staff more career opportunities.

For Pascal Leroy, Vermeg's CEO, and the members of the Executive Committee, the successful rollout of CSR initiatives aiming to meet the challenges recorded in our materiality matrix is one of the keys to the company's successful transformation.

Whilst 2016 was the year for collective mobilization of the company and organization of the CSR structure, the Board wanted to incorporate the management of Vermeg's CSR strategy into the company's governance in order to measure its performance and fully align it with the transformation ambition.

To meet the three objectives underpinning this challenge, therefore, Vermeg has adopted the following initiatives:

- Implementation of CSR Governance in 2017
- Consolidation of the ethical control process in 2018
- Increase in staff protection in 2018 in countries where it is possible to do so

### IMPLEMENTING CSR GOVERNANCE TARGET

The CSR governance approved by the Executive Committee in July 2017 is based on three essential actions:

The appointment of Myriam Sahnaji as Vermeg's full-time CSR Director. Myriam, who has been closely involved in pioneering initiatives promoting non-discrimination, gender diversity and educational support for disadvantaged children in Tunisia with Badreddine Ouali since the company was founded, directly led the CSR Challenge and materiality analysis studies conducted in 2017. In the eyes of all the staff, she embodies the unique human adventure that is Vermeg.

In terms of roles and responsibility, the CSR Director:

- Is responsible for the strategy and management of the CSR initiative in each country
- Sets the annual performance priorities and targets and measures the results
- Updates the Operating Committee, bringing together all Vermeg directors in all countries, on his/her thoughts and actions for opinions and guidance
- Reports to the Executive Committee at least twice a year on Vermeg's CSR strategy, budget and results, and submits decisions.

 $\checkmark$  A CSR project management scheme based on the community of «CSR ambassadors» in each country. Each one is represented by two voluntary ambassadors with the role of:

- Leading working groups in their countries with the staff to make recommendations
- Coordinating local initiatives selected within the CSR Challenge and divided into three areas (zero carbon, equal opportunities and patronage/Vermeg's Got Talent)
- Participating, as a local staff representative, in projects to develop and monitor the materiality matrix with local stakeholders
- Taking steps to meet the challenges selected within the materiality matrix studies
- Measuring the results obtained in each country and contributing to measuring the performance indicators of Vermeg's CSR policy

Raoufha Arfaoui, a member of the HR team who has been involved in developing Vermeg's CSR policy from the outset, supports Myriam Sanhaji in leading the community of CSR ambassadors and coordinating HR initiatives that have a strong CSR impact.



An annual Vermeg «CSR» day during which all the staff are invited to join the assessment of the action taken and celebrate achievements on the road to meeting our challenges in all their dimensions; but also to implement a global CSR initiative chosen by the staff annually on the basis of a survey conducted by the ambassadors.

Within the Executive Committee, Mousser Jerbi, Executive Director, promotes the company's CSR strategy and works with the CSR Director, Myriam Sanhaji, to ensure that the CSR policy is fully considered in the company's transformation, particularly as it affects all the divisions and business lines, and not only the Human Resources Division.

### **CSR GOVERNANCE** Involvement at all levels



In 2017, the Executive Committee met seven times to implement the following initiatives:

- of the CSR Challenge
- Approval of the CSR Challenge's results
- Approval of the CSR structure at Vermeg and its governance
- Appointment of the CSR ambassadors
- Approval of the work on the materiality matrix prepared with the Operating Committee
- Approval of priority initiatives
- Approval of the 2018 CSR budget

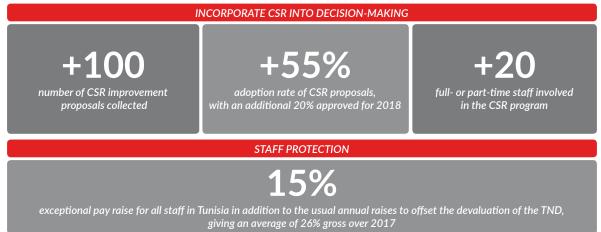


The Board of Directors has also decided to organize the positions in order to oversee its development.

Therefore, the positions of Chairman (Badreddine Ouali) and Vice-Chairman (Marwan Hanifeh) have been separated from the Chief Executive Officer (Pascal Leroy).

Similarly, the Board's membership, which is aiming for a balance between experience, expertise and independence with insider knowledge of the financial world and management of major companies on one hand and on the other specialist knowledge of global geopolitical issues with Serge Degallaix, senior official and ambassador, demonstrates the Group's ambition for ongoing interaction between the company and stakeholders.

## 2017 STRENGTHS



# 2017 AREAS OF PROGRESS

INCORPORATE CSR INTO DECISION-MAKING

<b>222%</b> of staff voluntarily participating in a CSR activity of Vermeg or Other, with the CSR Challenge engaging over 50%	<b>440</b> man-days allocated to CSR, accounting for only 0.3% of total man-days, whils the targeted rate is at least 1% including the half day of volunteering provided by Vermeg to every staff member	
ETHICS	STAFF PROTECTION	
Informal process for managing the ethics policy, provid	ling Indicators on occupational accidents and illnesses, as well	

Informal process for managing the ethics policy, providing indicators on ethical failings or breaches or the number of cases handled or rejected Indicators on occupational accidents and illnesses, as well as the weekends and evenings worked in certain countries, still to be formalized

### MINIMIZING OUR ENVIRONMENTAL IMPACT

**CHALLENGE** 

Although its environmental impact is naturally low due to the primarily intellectual nature of its services, Vermeg carries out an annual carbon assessment to measure its Greenhouse Gas (GHG) emissions over its financial year and constantly questions its working methods to reduce the environmental footprint of all its activities and limit waste. This annual exercise still allows to identify new areas of improvement to dig.

## ENERGY, CLIMATE AND RESOURCES TARGET

Following the initial assessment in 2016, measures were taken immediately, as requested by all Vermeg staff within the CSR Challenge in the first half of 2017:

- Launch of five shuttle buses to the Tunis office to limit the emissions from staff home/work travel. Following analysis of the journeys made by staff with little access to public transport, five meeting points were created in the staff's main residential areas to enable them to travel together
- Vermeg's Executive Committee decided to replace company cars solely with electric or hybrid vehicles if possible in the countries where Vermeg operates
- Promotion of car-sharing: although not mandatory, the pooling of transport methods is widely recommended in communication campaigns, particularly in Tunis where home/work journeys are long
- Provision of quality videoconference tools on all sites and in several meeting rooms, making it possible to limit air travel
- Systematic detection of refrigerant leaks when doubt remains as these gases have a major impact in terms of GHG (greenhouse gases). The carbon assessment identified that 95 kg of leaks are almost equivalent to emissions from the Vermeg Group's total electricity usage
- Implementation of a waste-reduction program

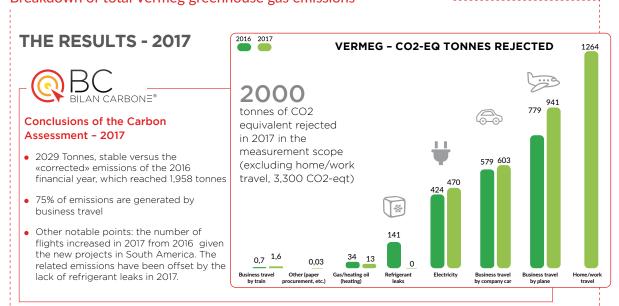
#### Vermeg was committed to a waste-reduction program in 2017 with concrete measures:

- Waste sorting in all European offices and extension to Tunisia
- Increased use of remanufactured consumables
- Recycling coffee pods in Europe
- Recycling plastic bottle lids in Tunisia to benefit the disabled charity Amel
- Recycling computers and ink cartridges
- Saving paper by modernizing the printers and switching to double-sided printing by default on the printing systems
- Green electronic signature encouraging recipients not to print the messages
- Destroying and recycling «paper» documents
- Progressively reducing paperwork in countries with electronic versions (e.g. electronic payslips in Tunisia)
- ▶ IT and general donation policy, which will be extended to the entire Group from January 2018

A second carbon assessment was carried out for 2017, with the ambition to further extend the measurement scope. The initial approach (limited to considering «business travel», «energy and electricity usage on the sites» and «refrigerant leaks») was expanded for the 2017 financial year to include home/work travel and paper usage. A number of corrections were also made to 2016 (Tunisia energy, Tunisia business travel, etc.) to enable the comparison to the ISO scope. This exceptional corrective measure was approved to maximize the transparency and reliability of carbon assessments, given that the move towards a more mature system will remove the need to correct previous assessments.

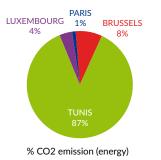
The second carbon assessment measured the impact of the action taken in 2017 and the progress still to be made in the future.

### 2017 CARBON ASSESSMENT – 2016 COMPARISON Breakdown of total Vermeg greenhouse gas emissions



### O ON THE SITES FOR ENERGY

- The proportions of emissions generated by heating and the use of electricity on the various sites are shown opposite. The differences can be explained by the country's heating methods and energy mix.
- France and Tunisia use only electricity (including for heating) but France "enjoys» a CO2-low energy mix whilst Tunisia has a more «disadvantageous» energy mix.
- In Belgium and Luxembourg, the use of fossil fuels penalizes the Carbon Assessment. The relating emissions were compensated by the absence of refrigerant leaks in 2017.



### D HOME/WORK SURVEY

**388 staff** members completed the VERMEG Group's first home/work online survey, i.e. **57%** of the workforce.

**MILLIONS KM** have been estimated following this study, with very different practices between the countries (e.g. 78% car travel in Tunis, 85% public transport in Paris).

The qualitative feedback identifies expectations of the organization of teleworking, car-sharing and incentives to use public transport. The «Bus Vermeg" initiative in Tunisia is popular.

**(** For the second year, the VERMEG Group has measured its Greenhouse Gas emissions over its financial year. As well as the stability of emissions in absolute values (around 2,000 CO2-eqt in the measurement scope between 2016 and 2017), we need to stress the overall improvement in the quality of data versus 2016. 2018 is set to be the year of consolidation to make the collection of primary data more reliable. The measurement scope («business travel», «energy and electricity usage on the sites» and «refrigerant leaks») was also extended for the 2017 financial year with an initial evaluation of the emissions associated with staff home/work travel (not included in the 2,000 CO2-eqt).

explains Jean-Luc Dothée, Vertuel, CSR Advise.

Measurement of Vermeg's environmental footprint was joined by analysis of home/work travel on all sites in late 2017, and users were asked to suggest solutions to reduce it. The results reveal the importance of developing car-sharing, particularly in Tunisia where the volume of rotations at midday makes it necessary to find solutions encouraging the staff to lunch around the worksites in Tunis.

HOME/WORK TRAVEL IN KM				
PARIS	LUXUMBOURG	BRUSSELLS	TUNIS	GROUP
352 473	548 290	297 193	3 621 557	4 819 514

To conclude, Vermeg wants to do more to reduce its impacts. In 2017, it considered launching an initiative to offset its CO2 emissions by planting trees. With the aim of achieving zero environmental impact, the first trees were planted around the city of Tunis.



Forest planting launched by the Tunisian Association for Communication and Technology (TACT), of which Vermeg is a founder member, to tackle deforestation. The first initiative Green Boots, involving the staff of six member companies, consisted of planting 1,000 trees in Zeldous pine forest in the Testour region, which was devastated by fire a few years ago.



Planting parks as part of «Mécénat Vert» a tripartite program launched by the Tunisian Environment Ministry with local authorities and companies to revitalize the urban parks that can no longer be maintained by the state.

Each company pledges to manage two parks for three years, the first near the Vermeg registered office in Le Lac business district and the second in a disadvantaged residential area of the city of Le Kram. For the two parks, Vermeg engaged its staff and specialist charities such as Gaia care farm and Acacias for All.

June and november 2017

The extension of the scheme offsetting CO2 emissions by tree planting is set to be confirmed in the second half of 2018, with the strengthening of various partnerships in Europe and internationally (including the partnership already initiated in 2017 with the charity Acacias for All, which aims to plant 1 million trees in southern Tunisia to tackle desertification).

explains Christelle Van Den Brande, CSR Ambassador Belgium.

### CHALLENGE 3 N°3 BEING A LEADING, RESPONSIBLE AND ATTRACTIVE EMPLOYER

Because the quality of our products and added value of our services depends primarily on our staff's expertise, our competitiveness and brand image are closely linked to our responsibility as an employer. We decided collectively to meet the following social challenges in 2017 with actions

and results already demonstrating our concrete commitments in the following four areas:

- Occupational wellbeing
- Quality of positions offered to staff
- Non-discrimination and diversity
- Fair value sharing



Throughout 2017, action was taken to ensure that every Vermeg staff member, in every country, is given working conditions enabling them to be happy and fulfilled in the performance of their duties. For Vermeg's leaders, staff wellbeing in their day-to-day roles is the best guarantee of bringing clients quality products and services.

## 2017 STRENGTHS

#### **OBJECTIVE: OCCUPATIONAL WELLBEING**





Information on the number of evenings and weekends worked in certain countries unavailable as processed manually by HR outside the information system



One important action in 2017 was to offer all Vermeg staff new, large and attractive workplaces, with the relocation to new premises in Paris and Luxembourg and the extension and improvement of working areas in Tunis.

Relocation of the historic Paris registered office from 15 rue Montmartre towards the Centorial business center in central Paris, offering all staff:

- A much larger working area
- Easy access by several means of transport
- Workstations with ergonomic chairs and light, high-performance laptops
- Relaxation areas with modern and ergonomic furniture
- Access to a canteen and cafeteria within the building
- Spacious meeting rooms with quality videoconference systems to limit overseas travel



Relocation of the teams from the Luxembourg office to a working area better meeting staff needs:

- Close to the major roads
- Providing access to quality food services, shared with other companies
- Airier working areas providing better working conditions
- Access to spacious meeting rooms with quality videoconference systems
- More sociable break, relaxation and dining areas



New premises and improved working areas in Tunis

Construction of a new building in Tunis: six-storey Constance building with over 250 workspaces, located a few meters from the other two Vermeg buildings in Tunis, Biwa and Neuchatel

Redevelopment of the working areas in each building to include a relaxation area (relaxing seats, bike desk, pool table, table football, videogame consoles, chess table, etc.)

Creation of outdoor green spaces



As well as improving the working environment, and because it is always aiming to increase staff wellbeing, Vermeg launched several new suggestions in 2017:

Availability of organic fruit baskets in large working and relaxation areas on all sites

Regularly hosting sales of organic and fair-trade products on the premises, including small businesses from disadvantaged areas as well as companies employing disabled workers or people reentering the job market

Giving the staff symbolic and usually fair-trade gifts on their birthday, such as the organic product selection from Gaia care farm

Providing a filter coffee machine for those who do not want to use coffee pods

Encouraging after-hours team activities (breakfasts, cocktail parties, outings, after-work drinks, etc.) as well as events including family members





Fruit baskets in the various sites









Sales of fair-trade products on Vermeg premises







FACE

After-hours activities on the sites



Magic show for the children of Vermeg Belgium staff before Santa arrived



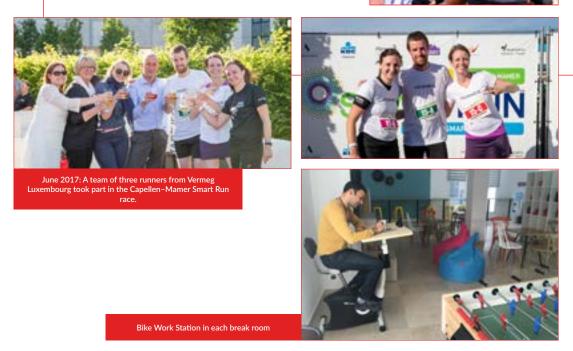


To develop team spirit and encourage the staff to be more active, Vermeg supports and finances several sports via the Works Councils. It also participates in sports events staged by the CSR ambassadors to benefit various causes.

The 2017 sports-related initiatives include:

- Launch of a sports committee in Tunis to choose the activities
- Participation in the second TACT Champions League football tournament run by the association TIC
- National football tournament Tunisia Business League
- Intra-company tournaments, padel for women and more football for men
- 50% of gym fees reimbursed
- Yoga and anti-stress sessions held on Vermeg premises
- Paying staff entry fees for charity races, such as Smart Run in Luxembourg





Through bimonthly meetings with the ambassadors and meetings with each country's Works Council, Vermeg continues to listen to staff wants and needs to develop new joint initiatives for 2018.

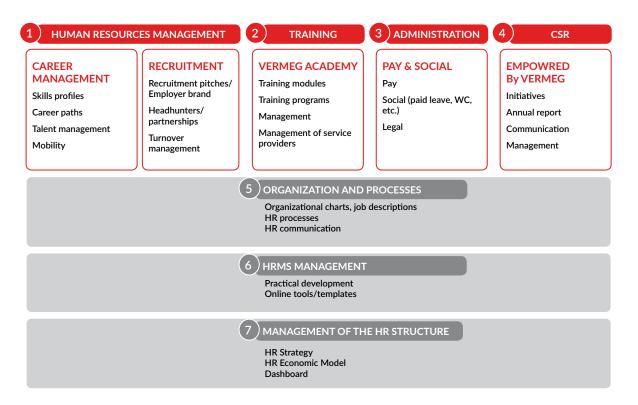


# QUALITY EMPLOYMENT TARGET

In 2017, Vermeg strove to make the performance of the HR structure fundamental to Vermeg's successful transformation. During the strategic seminar held in July 2017, Pascal Leroy, Vermeg's CEO, stressed the importance of doing more in each country to better supervise the teams, manage talents, promote and share experiences, increase training initiatives and so implement a responsible management model ensuring each staff member's job satisfaction.

### CONSOLIDATION OF THE HR STRUCTURE

In September 2017, therefore, a new global Human Resources structure was approved by the Executive Committee, with the appointment of a single Group manager overseeing global managers in each skills area.



### HR STRUCTURE Four main functions and three cross-disciplinary functions

A Group HR Committee was launched in 2017, chaired by Pascal Leroy and led by the Director of Group Resources, Mousser Jerbi, to manage Vermeg's HR transformation. The managers of the HR functions update the HR officers in the business lines on progress in their work.

In 2017, the new structure made it possible to take steps to:

- Better induct staff when they join the company with the WELCOME induction program: the induction of new arrivals provides an opportunity to present the company's DNA and the need for empathic, tolerant and assertive staff with a broad cultural awareness
- Define attractive development opportunities with progressive career paths tailored to the position
- Define the requirements of key company positions in terms of responsibilities, expected results and necessary skills

- Make Group practices consistent between the countries and business lines in order to offer the same level and quality of positions, irrespective of the roles
- Clarify the need for joint training and training specific to each business line
- Organize occasional yoga and anti-stress sessions on Vermeg premises
- Train the staff in IT business analyst, consultant, project manager and manager positions
- Structure mobility programs between the business lines, but also internationally to enlarge the staff's horizons

The direct positive impacts in 2017 include the reduction in the staff departure rate versus 2016, which maintains Vermeg's position amongst the companies with the highest retention rate in Tunisia's ICT sector.

Therefore, staff commitment, which has always been vital to Vermeg's success, remains a key strength that boosts its attractiveness to job applicants despite a very competitive environment.

	FY16	FY17
EMPLOYMENT QUALITY		
Turn-over	24,2%	20,3%
Recruitment over the period	97	177

### A STRONG COMMITMENT TO STAFF TRAINING

Vermeg has maintained a strong commitment to training. It is an essential resource to adapt to transformations, develop skills, facilitate professional development for our staff and so contribute to a more efficient company.

The Group provides a significant amount of training within the Vermeg Academy to develop all company staff. The training aims to:

- Successfully induct new recruits
- Train the teams in project and service management (consulting soft skills)
- Increase the business expertise of project teams (banking, insurance, etc.)
- Train trainers to increase training capacities



Welcome session as part of the induction program for new staff members





Workshop training life insurance business

New Vermeg Academy Training Room

The quality of management is vital to the success, motivation and dedication of our staff. For that, Vermeg positions the manager as the company's first HR point of contact and representative of the Group's Human Resources policy. In July 2017, the Group held a collective intelligence seminar with its senior staff to define Vermeg's transformation goals and support the transformation of management approaches increasing entrepreneurship, cross-functionality, talent promotion and diversity. The trial seminar, which was welcomed by participants, will be held on a larger scale in 2018 to assess the transformation and ensure the implementation of good practice over time.

To ensure the success of the jointly developed action plans, an innovative management training pathway will be launched in the first quarter of 2018, and the Vermeg Academy will expand its offering by introducing innovative training methods: e-learning, MOOCs, virtual classes and quizzes.

#### INTERNATIONAL MOBILITY TO ATTRACT AND RETAIN TALENTS

From the outset, mobility has been strongly encouraged at Vermeg and promoted as a skill worth developing. Staff from all countries are encouraged to travel to the Group's various offices and work at sites in their clients' countries.

Medium- to long-term mobility programs have also been put in place to meet clients' needs as well as demand for staff development.

The mobility packages available adapt to different contexts to bring Group staff the best possible professional experience: secondment, transfers, expatriation, etc.

		FY16	FY17
EMPLOYMENT QUALITY			
International mobility	GLOBAL	13	32
International mobility by country	TO BELGIUM	20%	6%
	TO SPAIN	0%	13%
	TO FRANCE	77%	78%
	TO LUXEMBOURG	8%	3%

# NON-DISCRIMINATION AND DIVERSITY TARGET

### PROFESSIONAL EQUALITY BETWEEN MEN AND WOMEN

In 2017, Vermeg continued its efforts to promote professional equality between men and women and create the conditions for true equality at all stages of working life.

#### Specific targets for non-discrimination between men and women have been set

- Encourage the recruitment of women: young graduates but also experienced workers as their contribution to the IT sector has been widely demonstrated
- Retain women by providing equal opportunities and implementing the WEPs (Women's Empowerment Principles: www. weprinciples.org/Site/PrincipleOverview)
- > Promote the professional development of women, particularly via access to senior and key Vermeg positions
- Implement solutions to enable a fair work/life balance, in terms of organizing the work and accommodating the demands of parenthood
- Provide equal pay for men and women
- Train the staff, managers and leaders to address micro-discrimination
- > Understand and ban stereotypes, particularly through targeted internal communication
- Develop diversity intelligence for both men and women

In March 2017, Vermeg signed a contract with the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) as part of its Work–Life Balance project, which was launched in the framework of the EconoWin program. The company has again been recognized for its role promoting gender diversity in the MENA region and its efforts to facilitate the life of female staff. Actions to balance family and working life with the introduction of flexible hours, teleworking and staff awareness of the importance of male/female equality in the workplace have been joined by new initiatives including:

- Training and support for managers on the flexibility policy with the development of reduced hours and teleworking
- Formal monitoring when young moms return from maternity leave («new mom» initiative)
- Celebrating International Women's Day and local equivalents by giving symbolic gifts obtained from fair-trade businesses run by women
- Coaching for women in management positions, addressing in particular the rights of women in the workplace, the progress to safeguard and the action needed to reduce inequalities in the business sector
- A training/information session on diversity and non-discrimination during the induction of new staff members to stress the importance of the issue for Vermeg's Board
- A partnership with the association FACE against exclusion and for female empowerment in regions other than Tunisia's capital, which led to the organization of a female recruitment day and training seminar
- Participating in the Gender Diversity Circulator program launched by GIZ in early 2017, which brings together the companies seen as successes in gender diversity; there have been two meetings in Morocco and Berlin, and a site visit in Germany.



Strengthening the leadership of women managers to empower them and unlock the potentiel





The GD Circulator is a global exchange platform with 40 companies already selected from Europe, the Middle East and North Africa. Connecting companies both regionally and globally creates the potential to collaboratively enhance the economic and political relevance of GDM. The GD Circulator boosts know-how and strengthens networks on Gender Diversity Management.

MENA and Europe will be represented by key actors from the private sector, political entities and civil society to lay out the way ahead to boost female employment in the MENA region and Europe.



To better structure its initiative, Vermeg has decided to release an annual report comparing the situation of women and men in the company, with the prospects of change.

An initial dashboard showing the positive results already achieved by ongoing initiatives since 2016 was produced and presented to the staff representative bodies in 2017.

	FY16	FY17
NON-DISCRIMINATION - DIVERSITY		
Female parity	35%	37%
Female recruitment rate	35%	37%
Percentage of female managers	8,5%	17,4%
Percentage of female directors	13%	17%

### PROMOTING INTERGENERATIONAL INTERACTION

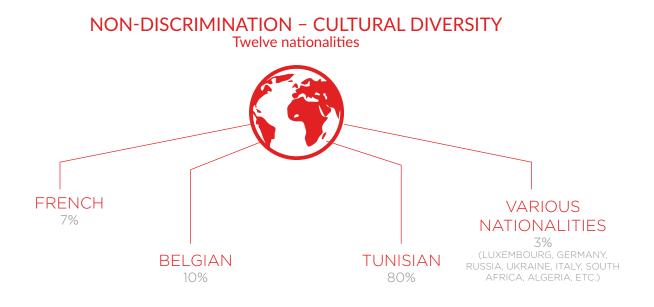
Like all technological companies, Vermeg is happy to encourage the recruitment and retention of young people under the age of 25, with numerous job offers every year. However, the company is also committed to taking every opportunity to recruit staff over 55, depending on requirements and their expertise..

	FY16	FY17
NON-DISCRIMINATION – DIVERSITY		
Staff older than 55	7	6
Young recruits =<25 & first-time jobseekers	46	65

#### **PROMOTING MULTICULTURALISM**

Because Vermeg is eager to share its values as well as its expertise, it promotes multiculturalism by recruiting a wide range of nationalities.

It also continues to host overseas students from all countries following spontaneous applications or partnerships with associations such as AIESEC since 2008 (interns from Greece, South America, Ukraine, etc.) and IAESTE since 2017 (interns from India).



### STATEMENT OF EQUAL EMPLOYMENT OPPORTUNITY (EEO)

In August 2017, Vermeg applied to the Corporate Equality Index Survey to be recognized as an employer meeting the requirements of U.S. federal law as enforced by the Equal Employment Opportunity Commission. Its application was approved and Vermeg is now the only non-American company to gain that official recognition.

**«**Vermeg is now over the line for a 100% rating by the Human Rights Campaign Foundation. I believe VERMEG is the first company outside the United States to achieve this result. **)** 

comment Alfred Zaher, Vermeg Advisor in US.



Actions taken as part of the evaluation include the official publication on the Vermeg website of its Equal Opportunities in Employment Statement, which was ratified by the Board and warmly welcomed by internal and external stakeholders.

Vermeg has since included its statement in its job adverts to attract all competent candidates for its vacant positions, without exclusion based on race, color, ancestry, ethnic origin, sex, pregnancy, sexual orientation, gender expression, civil status, age, religion, political convictions, social status or disability.

K Vermeg includes a mix of different races, ethnic origins, religions, sexual orientations, cultures and mother tongues. Our diversity makes us what we are. Our commitment to diversity enables us to leverage a remarkable wealth of talent to recruit and retain the best employees in the world and to provide innovative solutions to the most complex challenges our clients face.

Vermeg is committed to creating a diversified environment and is proud to be an equal opportunity employer for all qualified individuals. Our Policy prohibits discrimination in employment without distinction, exclusion, or preference based on race, color, ancestry, ethnic origin, sex, pregnancy, sexual orientation, gender expression, civil status, age, religion, political convictions, social status or disability. All staff actions, including, but not limited to, pay, benefits, transfers, and lay-offs are based on the principle of equal employment opportunities.

The goal of Vermeg is to increase diversity through the representation of women, people of color, people of diverse gender identities and sexual orientation, and people with disabilities. Our programs are designed to comply with all applicable state and local laws and regulations, and cover all human resource actions, including employment, remuneration, transfers, promotions, and social and recreational program.  $\gg$ 

℅ www.vermeg.com/index-fr.php?page=empowered Statement of equal Employment opportunity



Sharing the value created by Vermeg staff has been important to the Vermeg Board for years, with the implementation of a legal structure «MANCO» enabling senior staff to hold a percentage of Vermeg's capital. During studies to develop the materiality matrix, the leaders and CSR ambassadors asked to go even further. The following action was taken in 2017:

- Increasing the comparative studies on pay levels in each country to ensure that Vermeg provides appropriate levels of pay for the positions
- 15% pay raise for ALL staff in Tunis to offset the devaluation of the Tunisian Dinar
- Definition and implementation of a new pay policy based on setting clear and measurable targets
- Very attractive financial terms available for the staff in Tunis to buy a car or personal items
- More generous restaurant vouchers for the staff in Tunis who struggle to access food service areas

Even more engaging initiatives, based on profit-sharing, incentives and employee benefits, were considered in the last quarter of 2017 for implementation in 2018. These new actions will reflect local legal, fiscal and social specificities.

	FY 2017	FY 2018
FAIR VALUE SHARING		
Pay changes: Annual wage bill/comparative to the workforce	41 457 €	43 965 €
Proportion of company capital held by the staff	5%	5%

All these efforts to improve employment conditions, which have been ongoing for years to remain a leading, responsible and attractive employer internationally, gave Vermeg the honor of being crowned **Top Employer in Tunisia**. The distinction was awarded as part of the International **Best Place to Work** program.

The initiative, which is organized by the American institute Best Companies in several countries around the world, recognizes companies that provide the best working environment and can attract and retain their staff. In today's market, being an attractive employer isn't just a good thing, it's a necessity. Staff commitment can influence attractiveness, retention, output and performance. Therefore, this certification is only given to companies that meet the highest standards of excellence in working conditions.

explains Hamza Idrissi, Program Manager at Best Places to Work in Tunisia. % http://www.meilleuremployeurentunisie.com



For each participant company, a large sample of staff were asked to complete a very detailed questionnaire. For Vermeg:

- The survey was conducted via two questionnaires, one emailed to HR and the other to all staff on 2 May 2017
- Of the 456 staff members surveyed, 240 responses were received, i.e. a 52% return rate

# THE 8 SECTIONS OF THE QUESTIONNAIRES



Areas for improvement were identified for each section; Vermeg is continuing to analyze them and organize their implementation for 2018 with the aim of extending participation to other affiliates in Europe: France, Luxembourg, Belgium and Spain.







One of the major additions in 2017 was the decision to implement a volunteering policy following the CSR Challenge, which demonstrated that Vermeg staff wanted to contribute to initiatives benefiting various causes that affect the regions.

The policy was launched in January 2018, giving every employee who wants to participate in a CSR initiative, whether instigated by Vermeg or a preapproved external body, the opportunity to volunteer for half a day.

A system allowing staff to donate their half day, which was proposed by the CSR ambassadors, has been approved as it makes it possible to boost and optimize the use of volunteer days.

# CONTRIBUTING TO ECONOMIC DEVELOPMENT IN THE REGIONS TARGET

Making Vermeg staff aware of the realities of unequal opportunities is relevant for teams at all hierarchical levels, as proven by the numerous initiatives launched and repeated for many years.

Although already expansive, the initiatives have been extended with actions that demonstrate that they are no longer limited to Tunisia but a requirement in all countries where Vermeg operates to fill the gaps in certain national education systems.



# ACTION TO PROMOTE EQUAL OPPORTUNITIES

# **Initiatives repeated in 2017**

- > Financial and human support for the Vert'Act association founded by Vermeg in july 2017 to create a unit accommodating eight young teenagers who the authorities can no longer care for and have since been educated in shared facilities
- > Support for the Gaia care farm educating mentally handicapped children
- > Sponsoring the charity SOS Village by financing two units for abandoned children
- > Funding for La Marjolaine foster home for disadvantaged children in Olne, Belgium
- > Volunteering at weekends to support charity initiatives such as the Gaia fair

# New initiatives launched in 2017

- > Policy of donating half a day's work to charity, financed by the company
- > Using Thalys and Air France loyalty bonuses to benefit charities
- > Grants for schoolchildren and students to finance studies or university projects, both local and abroad
- > Sponsoring educational studies (robotics, artificial intelligence, IT, social and environmental innovation, etc.)
- > Approval for collection boxes to be placed in the reception and break areas to raise funds for orphanages, schools and student residences
- > Partnership with FACE to support female empowerment in rural areas





November 2017, OYA (On Y Arrivera) is the name of a group of friends working to help sick children, particularly children with neuromuscular diseases. For the thirteenth year in a row, 400 volunteers made 31,000 bags of candy last Saturday: all profits go directly to the Belgium Telethon, which uses them to finance projects linked directly to research into neuromuscular diseases. For over ten years, Vermeg Luxembourg has bought these bags and given them to its staff and their children when Santa visits the offices.



Empowered by **VERMEG** 

September 2017, «1,000 TACT schoolbags» Collection of 100 schoolbags to benefit children from needy families as part of a global initiative

# SUPPORT FOR THE SOLIDARITY ECONOMY

# **Initiatives repeated in 2017**

- Coordination of Réseau Entreprendre in Tunisia with support for young companies and financing in the form of interest-free loans
- Active participation in the Tunisian Association for Communication and Technology (TACT), of which Vermeg has been a founder member since 2011
- Financial support for SMART Tunisia, a national public-private project aiming to create 50,000 jobs in the IT industry by 2025

# New initiatives launched in 2017

- > Buying products from fair-trade companies (birthday gifts, Christmas gifts, ground coffee from artisans instead of aluminum pods, etc.)
- > Providing Vermeg premises free of charge for sales of various artisanal products supported by local associations



April 2017, Day of crafts exhibition sale of

# CONTRIBUTING TO EDUCATION IN THE REGIONS TARGET

In certain countries where Vermeg operates, support for education is vital for economic development and employability.

Therefore, Vermeg allocates a large part of its support to projects relating to education, as well as the hard and soft skills required by the job market.

# Initiatives repeated in 2017

- Continuing the national project for implementation of the Digital Talent platform initiated by UTICA, for which Vermeg has been the pilot company for implementation of the national ICT jobs and skills database.
- > Repeating the partnership with EFE to boost the employability of the ICT qualification by launching additional training programs, both hard skills and soft skills, with a new focus in 2017: the ISET (Higher Institute of Technical Studies), whose employability rate is one of the lowest.
- > Continuing to finance grants and student exchange programs, both international (Maison de la Cité in Paris, AFS) and local (grants to Dauphine Tunis, various study projects, student competitions, etc.).
- > Extending current partnerships with universites in Tunis (ENSI, ENIT, FST, ESPRIT, IHEC, TBS, SUPCOM, INSAT, etc) and developping new in Central Europe and all over Tunisia (Supelec, Ecole des Mines France, Polythech Sousse, ENI Sfax, ISET, etc.)

# New initiatives launched in 2017

- > Holding open days within Vermeg with essential training on expression techniques and the fundamentals of the business world, to which schools in disadvantaged areas and unemployment graduates being supported by charities are also invited.
- Partnership with IREX to manage the reintegration of young people returning from the U.S. following a year of study sponsored by the Thomas Jefferson Scholarship program, with immersion in the company enabling them to gain whatever is needed to find a job quickly in their country of origin with prospects as ambitious as their projects.

NUMBER OF EDUCATION-RELATED PARTNERSHIPS IN THE REGIONS			
UTICA Digital Talent, Contribution to the ICT training platform in Tunisia based on the national ICT jobs and skills database (www.digitaltalent.tn)	EFE Education for Employment, Employability in IT technician schools (www.efe.org)		
Maison de la Cité Paris, Grants for overseas students (www.ciup.fr/maison-de-la-tunisie)	DAUPHINE Tunis, Grants for students in new science sector: Big Data and Actuariat (www.tunis.dauphine.fr)		
IAESTE International Association for the Exchange of Students For Technical Experience, Internships for overseas students (www.iaeste.org)			
AFS Intercultural Programs, International student exchanges over the world for cultural purposes (www.afs.org)	<b>IREX, Thomas Jefferson Scholarship program,</b> Exchange grants in the U.S. to develop the leadership of young Tunisians, their employability and action against the brain drain (www.irex.org)		





September 2017, Participation in the ATUGE job fair in Tunis on 14/09/2017





March 2017, National Project Referential ICT Trades in Tunisia

November 2017, Vermeg Jury Member for the National Award for Social Innovation

# CHALLENGE 5 DOING VERMEG'S BUSINESS RESPONSIBLY

In continuation of responsible governance, which emphasizes ethics, it is important for Vermeg to do business as a software editor responsibly as well as profitably.

Indeed today, whatever the field in which the company operates, it has become vital to meet the expectations resulting from the international

standards for sustainable development in this area.

Especially since the majority of calls for tenders (RFI and RFP) received refer to these requirement whatever their source.

# ECO-SOCIO-DESIGN OF THE PRODUCTS AND SERVICES TARGET

To move towards the responsible design of its products and services, Vermeg identified three requirements in 2017 that should be expanded in 2018 in order to implement action plans at R&D level and services departments.

# Requirement 1 FAIR PRACTICES

In the framework of Company Social Responsibility, Vermeg pledges to do business professionally, diligently and fairly.

Vermeg's Code of Ethics records the company's ethical commitments. It gives the staff an overview of the various good conduct guidelines to be followed and insight into legal requirements with the compilation of legislation and reference documents such as the internal bylaws.

Therefore, as well as emphasizing the more general good conduct guidelines, the code reiterates the guidelines specific to staff transactions on the financial markets, use of IT equipment and communication in the company. Vermeg has devised a policy that sets guidelines for all the Group's business lines on preventing, identifying and managing potential or ongoing conflicts of interests.

# Requirement 2 DATA PROTECTION AND SECURITY

The Group is particularly attentive to the personal data contained in or transiting by its information systems. To reinforce the virtuous practices underpinning personal data protection, Vermeg reobtained ISO 27001 certification in 2017 and regularly communicates to staff on secure use of the Internet, IT tools, files and company data. It also reminds all staff of the legal provisions and internal guidelines stipulated in the internal bylaws and the ethics agreement on the use of data from technological and IT applications.

Several reminders of cybersecurity risks were also sent to the staff over the course of 2017.

The Group is preparing its compliance with the regulation on personal data protection and aiming to finalize the procedure in the first half of 2018.

# Requirement 3 AWARENESS OF THE IMPORTANCE OF ECO-SOCIO DESIGN

Awareness of the importance of addressing environmental criteria from the product and service design phase emerged during work to develop the materiality matrix in 2017. The Board and CSR teams have understood the importance of defining how the initiative could be implemented for Vermeg and preparing training for the teams.

The initial analysis identified four major areas where eco-design must incorporate different environmental and social criteria:

- The development of software with different uses in type and in intensity during the lifecycle phases: energy, Green Code, CO2 rejections from the servers, printing, recyclability of materials, optimization of the IT environment surrounding the platforms required for Vermeg solutions both internally and for clients and during the integration phase
- Services: air, car and train travel, introduction of videoconferencing to reduce our CO emissions but also improve quality of life for staff and clients
- Ergonomics products beyond performance: optimization of the presentation layer (working with the company Anais on best usability factors: fewer clicks, restful color, etc.), documentation and User Guide with easy enjoyable access, and automatic tutorial mode.

Studies have been launched with Chief Technology Officer Laurent Pytel and the R&D managers of the various business lines to continue the analysis and identify measurement indicators to manage the environmental impacts of designing Vermeg products and services.

<sup>6</sup> Privately and professionally, convenience is no longer a luxury, it's essential and indispensable to last. Technology isn't just a performance tool, it's all about convenience for final users! <sub>»</sub>

explains Laurent Pytel, Vermeg CTO.



The implementation of a responsible procurement policy at group level was clearly identified as a major challenge in 2017; Vermeg knows that it must not be approached as a marketing ploy, but as a major company strategy, as the purchasing function at the heart of the operation of the company is a major lever at the service of its economic performance.

Thus, mastering its supply chain through the management of new risks, pushes to find opportunities to create value.

# RESPONSIBLE PROCUREMENT POLICY TARGET

By responsible procurement, Vermeg means two objectives:

- Encouraging sustainable procurement, i.e. ecofriendly, respectful of the environment, promoting its protection and enhancement.
- Increasing solidarity procurement from fair-trade companies, but also those employing disabled workers or people reentering the job market, in order to promote social progress and the development of small and medium-sized structures.

The critical initiatives identified in 2017 include the implementation of a Group procurement policy meeting industry standards in 2018.

Given their urgency, environmental issues are considered in the procurement made by Vermeg wherever possible:

- Environmental expectations are clarified upstream. That applies to services, the products or materials used and business techniques.
- An environmental factor is included in the assessment of offerings in order to prioritize the most virtuous suppliers and subcontractors. This factor may be based on the products, techniques used (manufacturing process, waste management, supply and delivery channels, etc.) or certifications.

Concretely, that translates into the use wherever possible of suppliers with green credentials or the management of green spaces with a greater emphasis on protecting local fauna and flora. Bonus points have also been given to suppliers and subcontractors that reuse the maximum amount of generated waste.

Vermeg is aware that much is still to be done on the subject, which explains the issue's importance in the materiality matrix.



An art lover, Vermeg founder Badreddine Ouali soon engaged the company in initiatives to support young artists, photographers and sculptors by buying works to decorate the company's walls and workspaces. Shortly afterwards, it began to contribute to staging what are now major exhibitions in Tunisia.

Vermeg's premises immediately illustrate the importance that the Vermeg Board gives to promoting talent in each country.

During the CSR Challenge, Vermeg staff voted strongly to consider cultural and artistic development inside and outside the company as an important challenge to maintaining employment engagement. Brought together in each country under the Vermeg's Got Talent initiative, the initiatives are based around support for artists and cultural events and the promotion and development of artistic talents at Vermeg.

# NTERNAL AND EXTERNAL PATRONAGE TARGET

# INITIATIVES TO SUPPORT ARTISTS AND CULTURAL EVENTS

# **EXTERNAL PATRONAGE 2017**

- Hosting the first Vermeg Art Fair, an exclusive event for all Group staff from all the Group's countries. The two days saw a succession of events involving various artists (traditional dance, music, song, poetry, painting and culture exhibition, slam, graffiti, etc.) as well as guided cultural tours to promote Tunisia, the country where Vermeg was founded (visit to the Medina of Tunis, the UNESCO World Heritage village of Sidi Bou Said, the Wine Route in Mornag, the ruins of Carthage and the Bardo National Museum)
- Supporting the association AFS by actively participating in its first seminar for Africa, centering on the global citizenship culture
- O Monthly exhibition of young artists on Vermeg premises in France, Belgium and Luxembourg, with the option for staff to buy at attractive prices
- Gallery showcasing artwork on the Biwa premises in Tunis.

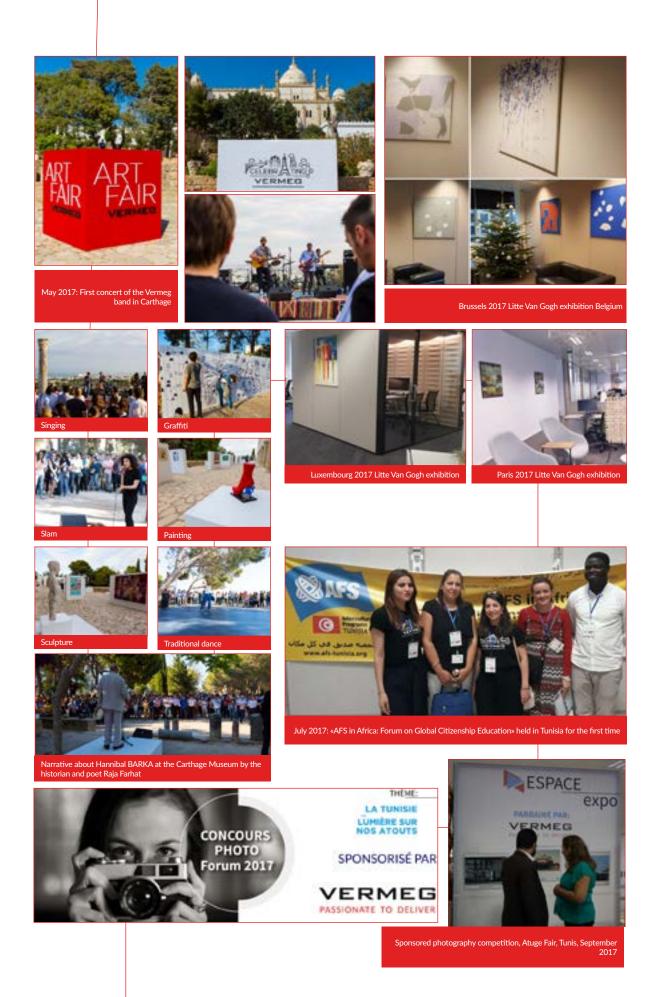
# **INTERNAL PATRONAGE 2017**

As well as the external patronage, which continues to be anchored in Vermeg's roots, the priorities set for 2018 promote the artistic talent and cultural enrichment of Vermeg staff:

- Music, theatre, painting lessons, etc. for potential talents
- Tickets to cultural and artistic events: theatre, exhibitions, cinema, etc.
- Financial support for stays in artist residencies
- Launch of the first Vermeg band with five musicians and singers from various Group affiliates (Luxembourg, Belgium, France and Tunisia), who performed at a mini concert attended by all Group staff

# **NEW FOR 2018**

- Regular geo-cultural events involving Vermeg countries where the Group has affiliates or clients, in the aim of promoting them amongst the staff and showcasing their culture in presentations by international speakers on themes linked to these countries.
- Overseas students who arrive in the framework of the cultural exchange programs of several international NGOs (such as AFS, AIESSEC, IAESTE, etc.) accommodated by Vermeg staff in the host country











# METHODOLOGY

Each division overseeing the data collection is responsible for the indicators provided. The data is reviewed by the CSR Director during its collection (separation of the roles of collector and reviewer) but also during its consolidation (review of variations, comparison between the countries, etc.).

Some targeted indicators have been maintained in the dashboard despite the unavailability of data to calculate them, in order to be able to track them and remediate them in 2018. The value shown for each is NA (not available).

The scope of the reporting process encompasses the entire Vermeg Group.

This report centers on the 2017 calendar year (1 January to 31 December).

CSR INDICATORS	Sub-indicator	FY16	FY17
GENERAL INDICATORS			
GENE Revenue (Million EUR, M€)	GLOBAL	53,0	54,9
GENE Revenue share by business line	FINANCIAL MARKETS & SECURITIES SERVICES	27%	26%
	PENSION AND INSURANCE	43%	40%
	WEALTH & ASSET MANAGEMENT	18%	18%
	BESPOKE SOLUTIONS DEVELOPMENT	13%	15%
	PROPERTY & CASUALTY INSURANCE	0%	1%
GENE Number of clients	GLOBAL	116	123

REF CSR INDICATORS	Sub-iNdicator	FY16	FY1
GENE Percentage of clients by business line	FINANCIAL MARKETS & SECURITIES SERVICES	18%	19%
	PENSION AND INSURANCE	31%	25%
	WEALTH & ASSET MANAGEMENT	47%	50%
	BESPOKE SOLUTIONS		39
	DEVELOPMENT PROPERTY & CASUALTY		
	INSURANCE	0	3%
ENE Workforce and of year	GLOBAL	646	680
EENE Percentage Workforce by country	BELGIUM	8%	79
	SPAIN	0	19
	FRANCE	7%	99
	LUXEMBOURG	11%	99
	TUNISIA	74%	749
SENE Wage bill (Million EUR, M€)	GLOBAL	28,1	29,2
GENE CSR budget (EUR, €)	GLOBAL	240 000 €	493 600 🕯
GENE Percentage CSR budget compared to Turn-over	GLOBAL	0,5%	0,9%
GOUVERNANCE			
NCORPORATING CSR INTO DECISION-MAKING			
GOUV Number of CSR improvement proposals collected	GLOBAL	NA	10
SOUV Percentage of suggestions by source	SOURCE CSR Challenge	NA	609
	SOURCE CSR Ambassadors	NA	40
GOUV Number of man-days men allocated to CSR	GLOBAL	NA	559
GOUV Number of staff involved in the CSR program	GLOBAL	NA	2
(full time or partial time)	BELGIUM	NA	
	FRANCE	NA	
	LUXEMBOURG	NA	
	TUNISIA	NA	1
GOUV Number of man-days men allocated to CSR	GLOBAL	NA	44
GOUV Number of staff voluntarily participating in a	GLOBAL	NA	15
Vermeg CSR initiative or external one	BELGIUM	NA	1
	FRANCE	NA	1
	LUXEMBOURG	NA	2
	TUNISIA	NA	11
GOUV Percentage of staff voluntarily participating in a Vermeg CSR initiative or external one	GLOBAL	NA	229
verning continuative of external one	BELGIUM	NA	209
	FRANCE	NA	189
	LUXEMBOURG	NA	29
	TUNISIA	NA	22
GOUV CSR budget (EUR, €)	GLOBAL	240 000 €	493 600
	PATRONAGE ART & CULTURE	NA	152 000
	SOCIAL & TERRITORIES	NA	110 430
	ENVIRONMENT	NA	45 670
	GOVERNANCE & TEAM	NA	185 600
SOUV Percentage Budget by CSR area	PATRONAGE ART & CULTURE	NA	319
	SOCIAL & TERRITORIES	NA	225
	ENVIRONMENT	NA	99
	GOVERNANCE & TEAM	NA	389
GOUV Proportion of the budget used for implementation of CSR governance and communication		0%	18
ETHICS			
GOUV Number of ethical failings/breaches reported	GLOBAL	NA	N

STAFE	CSR INDICATORS	Sub-indicator	FY16	FY17
	PROTECTION			
	/ Staff with social security cover	GLOBAL	100%	100%
GOU∖	Resources allocated by VERMEG beyond local legal requirements	TUNISIA	650 000 €	798 502€
GOUV	Organization of working hours and days	BELGIUM	40 hours over 5 days a week	
		FRANCE	38.30 hours over 5 days a week and TOIL 0.	75 days a
	LUXEMBOURG	month 40 hours over 5 days a week		
		TUNISIA	40 hours over 5 days a week 40 hours over 5 days a week (shorter than the	
	TONISIA	collective agreement and Tunisian Labor Co		
	Organization of working loaves	BELGIUM	stipulates 48 hours over 6 days)	
GOUV	GOUV Organization of working leaves	DELGIUM	20 legal days 30 days sick leave, then social security	
			15 weeks maternity	
			10 days paternity + list of statutory leaves and public holidays	
		FRANCE	25 legal days	
			3 days sick leave, then social security 16 to 46 weeks maternity depending on the	case
			11 days paternity	
		LUXEMBOURG	<ul> <li>+ list of statutory leaves and public holidays</li> <li>26 days including 1 extralegal</li> </ul>	
		LUXEMBOOKG	77 days sick leave	
		TUNICIA	+ list of statutory leaves and public holidays	
		TUNISIA	22 legal days leave 10 days sick leave including 7 extralegal	
			60 days maternity including 30 extralegal +	1-hour
			TOIL for 1 year 2 days paternity + list of statutory leaves and public holidays	
ENVIF	RONNEMENT			
ENER	GY CLIMATE RESOURCES			
ENVI	Direct emissions in CO2-eq tonnes (direct and		500	400
	indirect energy-related emissions - source: Carbon Assessment)	GLOBAL	599	483
ENVI	Emissions energy in CO2-eq tonnes	BELGIUM	34,4	34
	(without refrigerant leaks)	FRANCE	7,2	2,8
		LUXEMBOURG	39	19,6
		TUNISIA	378	426
envi	Total emissions in CO2-eq tonnes (direct and	GLOBAL		
	indirect energy-related emissions + indirect at a constant scope, excluding home/work travel -		1 958	2 027
	source: Carbon Assessment)			
ENVI	Emissions generated by business travel in CO2- eq tonnes (source: Carbon Assessment)	GLOBAL	4.050	
			1 358	1 544
ENVI	Carbon intensity: direct and indirect energy-		1 358	1 544
ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/		1 358	1 544 8,8
ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€)			
	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce	GLOBAL		
ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff)	GLOBAL GLOBAL	11,3 0,9	8,8 0,7
envi envi	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€)	GLOBAL	11,3	8,8
envi envi	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported	GLOBAL GLOBAL	11,3 0,9	8,8 0,7
envi envi envi	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€)	GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9	8,8 0,7 37 3
ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km	GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9	8,8 0,7 37
ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in	GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9	8,8 0,7 37 3
ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy	GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA	8,8 0,7 37 3 NA
ENVI ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy performance initiatives (insulation, etc.)	GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA NA	8,8 0,7 37 3 NA NA
ENVI ENVI ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy performance initiatives (insulation, etc.) Km Plane	GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA NA 2 562 500	8,8 0,7 37 3 NA NA 4 148 500
ENVI ENVI ENVI ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy performance initiatives (insulation, etc.) Km Plane Km Car	GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA NA NA 2 562 500 2 999 000	8,8 0,7 37 3 NA NA 4 148 500 3 078 000
ENVI ENVI ENVI ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy performance initiatives (insulation, etc.) Km Plane Km Car MWh Electric	GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA NA 2 562 500 2 999 000 973	8,8 0,7 37 3 NA NA 4 148 500 3 078 000 1 018
ENVI ENVI ENVI ENVI ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k£) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k£) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy performance initiatives (insulation, etc.) Km Plane Km Car MWh Electric KWh Fossil fuel	GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA NA 2 562 500 2 999 000 973 119 925	8,8 0,7 37 3 NA 4 148 500 3 078 000 1 018 37 600
ENVI ENVI ENVI ENVI ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy performance initiatives (insulation, etc.) Km Plane Km Car MWh Electric KWh Fossil fuel Tonnes Paper purchased	GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA NA 2 562 500 2 999 000 973 119 925 NA	8,8 0,7 37 3 NA NA 4 148 500 3 078 000 1 018 37 600 1,3
ENVI ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy performance initiatives (insulation, etc.) Km Plane Km Car MWh Electric KWh Fossil fuel Tonnes Paper purchased Electricity usage/office m2 Tonne meat/year canteen	GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA NA 2 562 500 2 999 000 973 119 925 NA NA NA	8,8 0,7 37 3 NA 4 148 500 3 078 000 1 018 37 600 1,3 NA 0
ENVI ENVI ENVI ENVI ENVI ENVI ENVI ENVI	Carbon intensity: direct and indirect energy- related emissions set against revenue (CO2-eq/ kg/k€) Carbon intensity: direct and indirect energy- related emissions comparative to the workforce (CO2-eqt/staff) Carbon intensity: total CO2 emissions set against revenue (CO2-eq/kg/k€) Carbon intensity: total CO2 emissions reported to the employee (kgEqCO2 / employees) Average emissions of VERMEG vehicles in gCO2/km Budget invested over the year in energy performance initiatives (insulation, etc.) Km Plane Km Car MWh Electric KWh Fossil fuel Tonnes Paper purchased Electricity usage/office m2	GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL GLOBAL	11,3 0,9 36,9 2,9 NA NA 2 562 500 2 999 000 973 119 925 NA NA NA 0	8,8 0,7 37 3 NA NA 4 148 500 3 078 000 1 018 37 600 1,3 NA

REF CSR INDICATORS	Sub-indicator	FY16	FY17
SOCIAL			
OCCUPATIONAL WELLBEING			
SOCI Resources allocated over the period to improve the working environment (EUR, €)	GLOBAL	NA	772 000 €
SOCI Teambuilding budget (EUR, €)	GLOBAL	NA	62 000 €
SOCI Average days of absenteeism	GLOBAL	32,1	28,9
	BELGIUM	34,3	32,8
	FRANCE	35,8	26,7
	LUXEMBOURG	40,2	41,2
	TUNISIA	30,3	27
SOCI Average days of sick leave	GLOBAL	4,5	4,7
	BELGIUM	2,9	5,5
	FRANCE	2,3	1,9
	LUXEMBOURG	5,4	7,4
	TUNISIA	4,8	4,6
EMPLOYMENT QUALITY			
SOCI Turnover	GLOBAL	24,2%	20,3%
	BELGIUM	19,0%	19,6%
	FRANCE	13,0%	16,0%
	LUXEMBOURG	24,0%	20,0%
	TUNISIA	26,0%	20,6%
SOCI Unwanted turnover	GLOBAL	17,8%	16,9%
	BELGIUM	4,0%	9,8%
	FRANCE	8,0%	10,0%
	LUXEMBOURG	19,0%	17,1%
	TUNISIA	20,0%	18,4%
SOCI Recruitment over the period	GLOBAL	94	181
	BELGIUM	4	3
	SPAIN	0	4
	FRANCE	6	9
	LUXEMBOURG	7	4
	TUNISIA	77	161
SOCI Percentage Recruitment by LONG contract type (versus SHORT) by country	<sup>e</sup> BELGIUM	100%	100%
(versus shown) by country	SPAIN	100%	100%
	FRANCE	100%	100%
	LUXEMBOURG	100%	100%
	TUNISIA	+32%	+39%
SOCI Rate of stability (Total recruits over the period still present/total recruits over the period)	GLOBAL	94 %	84%
	BELGIUM	100%	67%
	SPAIN	NA	100%
	FRANCE	100%	78%
	LUXEMBOURG	100%	100%
	TUNISIA	92%	84%
SOCI Average age	GLOBAL	33,4	32,6
	BELGIUM	39,2	38,8
	SPAIN	0	43,2
	FRANCE	35,4	34,2
	LUXEMBOURG	37,6	37,9
	TUNISIA	31,9	31,2
SOCI Seniority, Average experience	GLOBAL	7,2	7,7

REF	CSR INDICATORS	Sub-indicator	FY16	FY17
SOCI	Percentage (Workforce by years of experience)	0-2 years	20%	20%
		2–5 years	23%	22%
		5–10 years	33%	29%
		10–20 years	20%	24%
		Over 20 years	4%	5%
OCI	Retention (Average length of service in the Group)	GLOBAL	5,1	5,3
OCI	Workforce by years of service	0-2 years	34%	31%
		2–5 years	24%	28%
		5–10 years	28%	25%
		10-20 years	14%	15%
		Over 20 years	0,3%	1%
OCI	International mobility	GLOBAL	13	32
		VERS BELGIUM	20%	6%
		VERS SPAIN		13%
		VERS FRANCE	77%	
		VERS LUXEMBOURG	8%	78%
001	Number of days training provided a year			3%
	rumber of days training provided a year	GLOBAL	4 541	6 663
		BELGIUM	114	109
		FRANCE	59	206
		LUXEMBOURG	121	189
		TUNISIA	4247	6159
DCI	Average days training a year per person	GLOBAL	7	10
		BELGIUM	2,5	2,2
		FRANCE	1,3	3,8
		LUXEMBOURG	1,7	2,8
		TUNISIA	9	12,6
DCI	Number of people involved in a training	GLOBAL	449	585
DCI	Rate of participation in training comparative to	GLOBAL	66%	76%
	the workforce	BELGIUM	43%	61%
		FRANCE	33%	69%
		LUXEMBOURG	51%	58%
		TUNISIA	74%	82%
DCI	Number of days given by internal trainers	GLOBAL	497	994
	Total Training Cost (External & Internal) (EUR, €)		313 340 €	520 580 €
	Training Budget Rate (amount allocated to the			
	training/wage bill)		1,1%	1,8%
	ALUE SHARING Compensation Evolution (Annual wage bill/	GLOBAL	41 457 €	43 965 €
OCI	workforce) Salary Gap lowest versus highest (Average			
JCI	gross pay higher paid categories «Expert	BELGIUM	2,5	2,1
	Manager» / average starting pay categories «Junior» in local currency)	FRANCE	2	2,4
		LUXEMBOURG	2,2	2,2
		TUNISIA	4,8	4,9
	Percentage of company capital held by the staff	GLOBAL	5%	5%
	Percentage Training Budget according to turnover	GLOBAL	0,6%	0,9%
JU	Percentage of Workforce older than 55	GLOBAL	1,1%	0,9%
		BELGIUM	3,8%	4,3%
		SPAIN	0	C
		FRANCE	2,1%	1,6%
		LUXEMBOURG	1,4%	0%
		TUNISIA	0,65%	0,6%

SOCI	CSR INDICATORS	Sub-indicator	FY16	FY1
	Percentage of disabled workers	GLOBAL	0%	0,2%
SOCI	Recruitment by age range	Senior recruitment >55	2	(
		Recruitment between 25 and 55	46	112
		Young recruitment =<25 & first-time	e 46	65
SOCI	Female recruitment	jobseekers GLOBAL	33	67
		BELGIUM	1	
		SPAIN	 NA	
		FRANCE		
		LUXEMBOURG	6	
		TUNISIA	25	 6:
OCI	Female recruitment rate (Female recruitment/	GLOBAL	35%	37%
	Total recruitment)	BELGIUM		66%
		SPAIN	NA	
			17%	30%
		FRANCE		
		LUXEMBOURG	86%	100%
oci	Percentage Women by Level	TUNISIA	32%	37%
001	referrance wonten by Lever	Women in management positions	25,7%	28,6 %
		women at manager level	8,5%	17,4%
		women at director level	13%	17%
		women in the Executive Committee	7%	14%
	Average calany gap between men and wemen	women on the Board	25%	259
OCI	Average salary gap between men and women, based on monthly gross in local currency	BELGIUM	87%	939
		FRANCE	97%	939
		LUXEMBOURG	66%	629
0.01	Number of destants started	TUNISIA	64%	68%
OCI	Number of charters signed	GLOBAL	1 WEPS : The Women's Empowerment Principles (www. 0	
OCI	Number of Nationalities		/weprinciples.org/Site 15	vermeg.com/empowered
	TORIES			
	RIBUTION TO EDUCATION IN THE TERRITORI	ES		
ONT			NIA	N1/
ONT ERR	Annual budget allocated to educational partnerships in total and by country		NA	NA
ONT ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country		NA NA	NA
ONT ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in	GLOBAL		NA
ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country	GLOBAL	NA 4	NA T
ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives	GLOBAL	NA	NA T
ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational	GLOBAL	NA 4 +90 0	N/ +14(
ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives Number of study & student project grants	GLOBAL Local Overseas	NA 4 +90 0 2	N/ +140
ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives Number of study & student project grants Budget for study & student project grants	GLOBAL	NA 4 +90 0	N/ +140
ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives Number of study & student project grants	GLOBAL Local Overseas	NA 4 +90 0 2	NA +14( 2 32 500 €
ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives Number of study & student project grants Budget for study & student project grants	GLOBAL Local Overseas GLOBAL	NA 4 +90 0 2 12 000 €	N/ +14( 32 500 4 15 000 4
ERR ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives Number of study & student project grants Budget for study & student project grants (EUR, €)	GLOBAL Local Overseas GLOBAL Local grants Overseas grants Sponsored Student Projects	NA 4 +90 0 2 12 000 € -€	N/ +14( 32 500 4 15 000 4 13 500 4
ERR ERR ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives Number of study & student project grants Budget for study & student project grants (EUR, €)	GLOBAL Local Overseas GLOBAL Local grants Overseas grants Sponsored Student Projects RITORIES	NA 4 +90 0 2 12 000 € -€ 9 000 €	N/ +14( 32 500 4 15 000 4 13 500 4
ONT ERR ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives Number of study & student project grants Budget for study & student project grants (EUR, €)	GLOBAL Local Overseas GLOBAL Local grants Overseas grants Sponsored Student Projects	NA 4 +90 0 2 12 000 € -€ 9 000 €	N/ +144 32 500 4 15 000 4 13 500 4 4 000 4
ERR ERR ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country. Number of people impacted by these programs in total and by country. Number of education-related partnerships in the regions. Number of hours supporting educational initiatives. Number of study & student project grants Budget for study & student project grants (EUR, €) <b>RIBUTION TO WEALTH CREATION IN THE TER</b> Number of partnerships by country with external VERMEG stakeholders on societal issues.	GLOBAL Local Overseas GLOBAL Local grants Overseas grants Sponsored Student Projects RITORIES GLOBAL	NA 4 +90 0 2 12 000 € -€ 9 000 € 3 000 €	N/ +144 32 500 4 15 000 4 13 500 4 4 000 4
ERR ERR ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country. Number of people impacted by these programs in total and by country. Number of education-related partnerships in the regions. Number of hours supporting educational initiatives. Number of study & student project grants Budget for study & student project grants (EUR, €) <b>RIBUTION TO WEALTH CREATION IN THE TER</b> Number of partnerships by country with external VERMEG stakeholders on societal issues	GLOBAL Local Overseas GLOBAL Local grants Overseas grants Sponsored Student Projects RITORIES GLOBAL	NA 4 +90 0 2 12 000 € -€ 9 000 € 3 000 € 5	N/ +14( 32 500 4 15 000 4 13 500 4 4 000 4
ERR ERR ERR ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country. Number of people impacted by these programs in total and by country. Number of education-related partnerships in the regions. Number of hours supporting educational initiatives. Number of study & student project grants Budget for study & student project grants (EUR, €) <b>RIBUTION TO WEALTH CREATION IN THE TER</b> Number of partnerships by country with external VERMEG stakeholders on societal issues.	GLOBAL Local Overseas GLOBAL Local grants Overseas grants Sponsored Student Projects RITORIES GLOBAL SOCIAL	NA 4 +90 0 2 12 000 € - € 9 000 € 3 000 € 5 NA	N/ +14( 32 500 4 15 000 4 13 500 4 4 000 4
ONT ERR ERR ERR ERR ERR ERR ERR	Annual budget allocated to educational partnerships in total and by country Number of people impacted by these programs in total and by country Number of education-related partnerships in the regions Number of hours supporting educational initiatives Number of study & student project grants Budget for study & student project grants (EUR, €) <b>RIBUTION TO WEALTH CREATION IN THE TER</b> Number of partnerships by country with external VERMEG stakeholders on societal issues Budget contributions to local initiatives: Charity & Solidarity (EUR, €)	GLOBAL Local Overseas GLOBAL Local grants Overseas grants Sponsored Student Projects RITORIES GLOBAL SOCIAL	NA 4 +90 0 2 12 000 € - € 9 000 € 3 000 € 5 NA	NA NA +140 2 32 500 € 15 000 € 13 500 € 4 000 € 78 230 € 77 770 €

REF	CSR INDICATORS	Sub-indicator	FY16	FY17
CULT	URAL AND ARTISTIC DEVELOPMENT			
INTE	RNAL AND EXTERNAL PATRONAGE			
MECI	Annual budget allocated to patronage & sponsoring cultural initiatives (EUR, €)	PATRONAGE	NA	152 000 €
MECI	Percentage Budget supporting external &	EXTERNAL	100%	90%
	internal talents	INTERNAL	0%	10%
MECI	8 % Budget by type of art & culture	Sculpture	5%	5%
		Visual art	80%	50%
		Music	0%	10%
		Literature	0%	5%
		Performing art	5%	10%
		Cinema	5%	5%
		Media art	5%	5%
		Cultural heritage	0%	10%

### LE MUSÉE DE CARTHAGE



Situé au cœur de la ville de Carthage, c'est l'un des deux principaux musées archéologiques de Tunisie avec le musée du Bardo. Il permet de se rendre compte de l'ampleur de ce qu'étaient les installations de la ville aux époques punique puis romaine. Créé des 1875 avec des collections recueillies dans le site, développé à partir de 1881 avec les fouilles des Péres Blancs et rénové à partir de 1966, le musée de Carthage se dresse sur la colline de Byrsa dont il occupe le sommet avec l'ex-cathédrale primatiale.

Il recèle l'essentiel des plus précieux documents archéologiques découverts à Cartheyer mosaïques, fragments d'architecture, inscriptions, statutes, stèles, treres-cuites, figurines, céramiques, lampes, carreaux figurés, objets en métaux précieux, en fer, en bronze, en plomb, pierres précieuses pour bioux, des objets en bronze, en plomb, pierres précieuses pour bioux, des objets en os et en ivoire

### L'ACROPOLIUM DE CARTHAGE



La cathédrale Saint-Louis de Carthage est une ancienne cathédrale catholique. Couvrant une surface de 1 800m² elle fuit construite entre 1984 et 1890 à proximité immédiate des ruines de l'antique cité punique puis romaine. De style byzantin mauresque, a été bátie en l'honneur du roi de France Saint-Louis, mort à Tunis en 1270.

Désaffectée pour le culte, elle est connue depuis 1993 sous le nom d'Acropolium comme un lieu culturel accueillant rencontres, expositions et concerts. Chaque année, l'Acropolium abrite le festival de la musique classique « Cottore Musical», qui voit déflie les grands mors de la musique classique de par le monde.



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#### VIVONS D'ART, ENSEMBLE

Parce que l'amour de VERMEG pour l'art n'est pas nouveau, il serait inenvisageable de ne pas partager cette grande histoire d'amour avec notre communauté. Une histoire née de rencontres, de découvertes et de grands moments.

Pour VERMEG, le mécénat n'est pas une mode, ni un hobby que Ion exerce pour se divertir, c'est le moyen le plus efficace pour inonder l'esprit de créativité. Notre métier est fait de créativité et dimagination, Part nous permet de les nourir. De cette devise est ne le «Printemps des Arts», le premier festival d'arts plastiques, à travers des artistes tunisiens et internationaux et dont la solf de renouveau et de défis ne pouvait que les fédérer autour d'un même moment, fait de partage et de talents universels.

Quinze ans après, c'est autour de la VERMEG ART FAR, que ces artistes se retrouvent pour révéler leurs œuvres, exclusivement, aux yeux de notre communauté florissante, lors d'une exposition unique et dans un lieu exceptionnel qu'est le Musée de Carthage. Un lieu où listoire et Avenir se marient et nous offrent le plus beau des spectacles.

La VERMEG ART FAIR est une exposition à ciel ouvert et en libre circulation, de plusieurs artistes tunisiens d'art contemporain: plasticiens, musiciens, photographes, danseurs, comédiens, sculpteurs

Ceci est notre héritage et vous êtes nos héritiers.

Maintenant, que le spectacle commence!

### PERFORMANCES



terco Raja Bankat Le Récit de Carthage () Bankater en Philosophe, Raja Fahrel fetcha des diudes sopheruses en Lattres Romanne en Philosophe, Raja Fahrel fetcha des diudes sopheruses en Lattres Romanne et Alexandre et al. 2014 - 2014 la Massima et al. 2014 - 2014 - 2014 - 2014 la Massima et al. 2014 - 2014 - 2014 - 2014 - 2014 - 2014 - 2014 la Massima et al. 2014 - 2014



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MUSÉE DE CARTHAGE 19 MAI 2017

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TERDO Alaeddin Abou Taleb Visual artist & film maker 9 CUT // REDEYEF







CSR contraction

Non discrimination

Occupational wellbeing

Building

Reducing resional Inequalities

adventure aventure

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